

# Ocean Telecom has been awarded the tender to replace Suffolk Chamber's telephone system.



The tender, which was promoted via Suffolk Chamber's online tender platform [suffolkb2b](#), was awarded to replace the old system at Suffolk Chamber's Head Office in Ipswich.

Suffolk Chamber launched the online trading platform ten months ago, in partnership with Suffolk County Council, and the portal aims to help set-up procurement chains locally and help keep the 'Suffolk pound' in Suffolk.

Steven Bradford, Managing Director of Ocean Telecom said "We're committed to businesses in Suffolk and are delighted to be working with the Chamber to both improve their communications and reduce their on-going costs"



Ocean Telecom, who are based in Ingham just outside Bury St Edmunds, specialise in all aspects of business communications, including telephone systems, business mobile, calls and lines and a host of specialised applications to enable businesses to get the most out of their working day.

Sean Mitchell, Account Manager for Ocean Telecom, said: "Ocean is very pleased to count the Suffolk Chamber among our many valued customers and using the Chamber's tender platform certainly bore fruit for our business. By implementing systems from a leading global manufacturer, the Chamber has invested in an adaptable long-term solution to effectively manage their communications."

Miles Vartan, who oversees the online tender platform for Suffolk Chamber, added: "This has been a real success story for the Chamber. Not only does the Chamber now have a state-of-the-art telephone system, but through this process the Chamber has also reduced its overall telecoms costs per annum, which in turn will have a positive impact to the Chamber's bottom line."

Suffolk Chamber has been working with Suffolk County Council to launch the platform, which looks to provide local businesses with access to public sector contracts. And, as in this instance, the tender platform also encourages businesses, from the private to the public sector, to place tenders on it, which not only helps organisations to reduce their operating costs, but also helps to set-up local procurement chains, which in turn will benefit the Suffolk economy as a whole.

Donna Johnston, Head of Operations at Suffolk Chamber commented: "We are delighted that Ocean Telecom has been awarded the tender. Here at the Chamber we pride ourselves in offering first class customer service, and sharing the same ethos Ocean Telecom's post installation service demonstrates that support doesn't suddenly stop once the installation is complete."

